



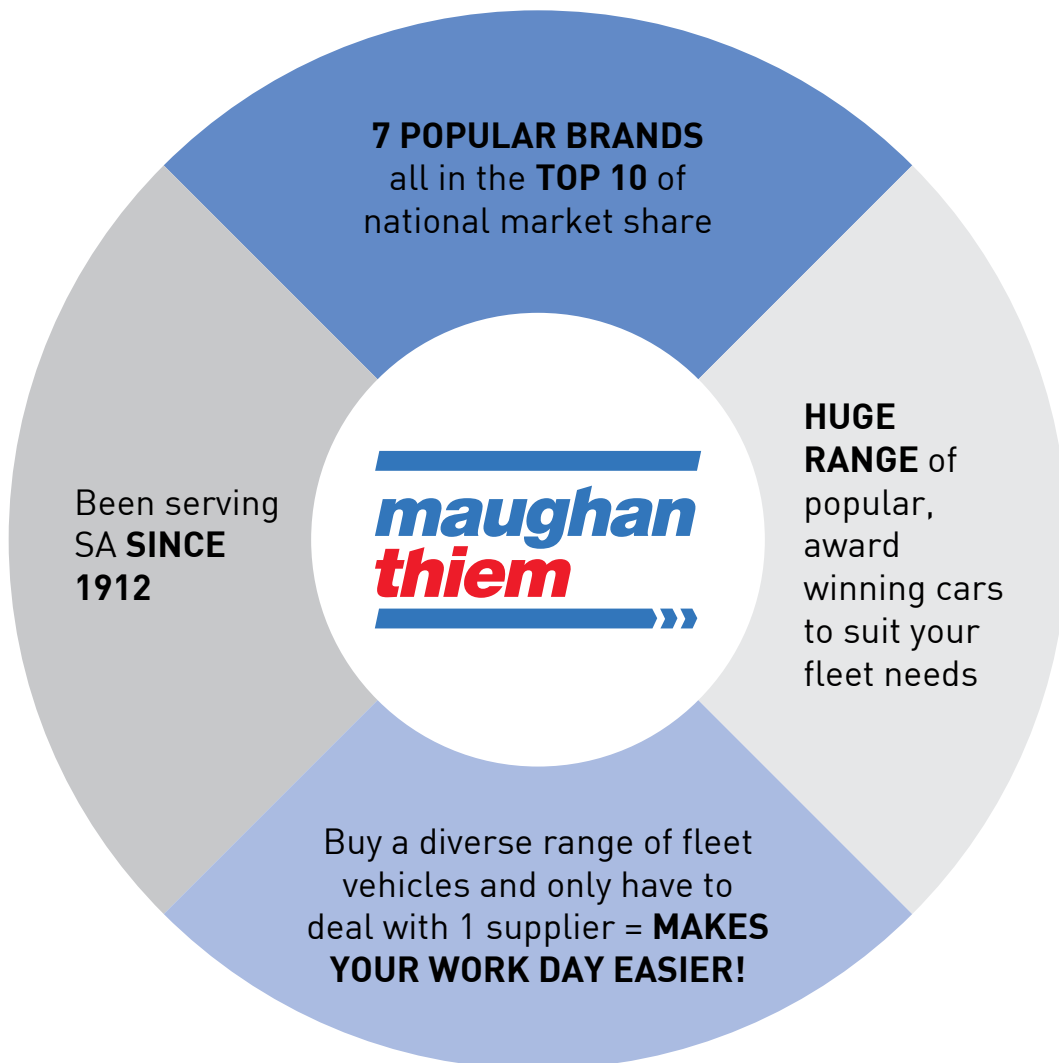
REGISTRATION OF INTEREST | Motor Vehicle Fleet Management





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KEY POINTS





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CURRENT CONTRACTS

We currently have contracts in place with the following Companies:



SA Power Networks
Supply of total Ford product.



Elders Limited
Supply of total Ford product.



Viterra
Supply of Ford commercial and passenger vehicles.



Adelaide City Council
Supply of Ford commercial and passenger vehicles.



Salisbury Council
Service contract.

We also supply after sales service repairs, maintenance, aftermarket products and service to our clients. As a Group we supply and service a number of other large fleet companies.

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SPONSORSHIPS AND SUPPORT

We have had long and successful Business relationships with the following Organizations:



Leukaemia Foundation



SA Guide Dogs



Meals on Wheels



Childhood Cancer Association



SANFL



Can Do Group



Cancer Foundation



West Adelaide Football Club



GT Car Club SA



Mustang Owners Club SA



Woodville West Torrens Football Club



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CURRENT CONTRACTS

Maughan Thiem Auto Sales commitments are:

- Provide a designated Fleet team that has a high level of business acumen within the automotive industry to provide advice, support and follow up action.
- Provide a diverse range of brands, product and services.
- Competitive pricing.
- After sales service.
- Speed of action.
- Communication. Regular updates on product range and services.
- A vast network of branches throughout the state that can be utilised.
- A modern and large loan fleet that can be resourced when required.
- A company with over 100 years of history that has an outstanding corporate image and is an excellent community citizen.
- Highly professional network of contractors providing aftermarket sales and service.
- Commitment to provide high quality support and workmanship in all areas.

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VALUE ADDED SERVICES

- Floor mats (4) supplied at no cost.
- Full tank of fuel (unleaded or diesel).
- Ability to ask for further manufacturer's incentives.
- Fleet Privilege Servicing Pricing.
- Fleet Privilege Parts Pricing.
- Free loan car.
- Free car wash: All vehicles to be washed when serviced.
- A fully written safety check report with every service.
- RAA Approved Crash Repair Shop.
- Dedicated Account Manager.



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DELIVERY PERFORMANCE

As a group we have in excess of 800 vehicles in stock. We carry a diverse range of vehicles and brand names. Delivery time frames can vary and be dictated by the vehicle purchase request and variations to the standard product. A typical purchase order for a standard vehicle can be actioned immediately; in this situation a delivery date within a week is typical.

Initially we would establish your fleet situation and develop a plan to proactively manage your fleet turnover.

In doing this we can deliver as per your purchase request. We also have the capability to source vehicles from our wide automotive network where required.

Once we have obtained the vehicle numbers and specifications required for the financial year we will develop a purchase order planner to schedule the vehicles for delivery. We carry a large and diverse range of stock and have a continuous volume of vehicles being manufactured. We also have the ability to exchange stock with same brand dealers and can request the assistance from our manufacturers.

We have a full time designated team of skilled and experienced professionals that manage the vehicle from order to delivery. Our Fleet team will process and follow the vehicles path to delivery.

The designated Stock Controller will manage and prepare the vehicle ensuring the time frame is achieved. The controller will coordinate the delivery of the vehicle when it arrives and manage the end to end process from receipt of vehicle to final quality inspection.

The Pre Delivery Manager will schedule the vehicle for delivery as per the purchase order, manufacturer's guidelines and our own SOP's.

All vehicles will be delivered at no cost to the Regional offices: Mount Gambier, Christies Beach, Port Augusta, Smithfield and Victor Harbour.

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QUALITY STANDARDS

At Maughan Thiem Auto Sales we pride ourselves in quality customer service and product excellence.

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CUSTOMER SATISFACTION

Maughan Thiem Auto Sales commitment is:

- Treat every customer as a valuable "Lifetime Partner".
- Provide the same high level of service across all areas of our dealerships, throughout the ownership cycle.
- Lead the industry in innovation in customer service to find new ways to exceed owner's expectations.
- Work together with manufacturers to provide the highest customer satisfaction standards in the automotive industry.



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PURPOSE OF OUR TEAM

Purpose of our team	Trademarks	Non negotiable behaviours
We exist to develop and grow our people through our core values to deliver outstanding motoring services as a pillar of our communities.	<ul style="list-style-type: none"> ✓ PROFESSIONAL ✓ PROGRESSIVE ✓ FAMILY 	<ul style="list-style-type: none"> • We openly share and are open to new ideas. • We nurture, train and educate our staff. • We actively engage with the community. • We have a can do attitude. • We exceed customer expectations. • We are professional. • Punctual. • Well presented. • Consistent in our presentation. • Follow presentation. • We show respect for people and property - we care and show support.

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CUSTOMER SATISFACTION

Maughan Thiem Auto Sales Pty Ltd was founded in 1912 and has a highly successful history in the Automotive Industry in South Australia. Our Head Office is located at 1013 Port Road, Cheltenham, SA 5014.

The company retails and provides many services for multiple brands and has long established dealerships which are located throughout South Australia.

The Company currently employs in excess of 240 staff throughout SA.

CUSTOMER SUPPORT

Details of nominated contact point.

Mike Perry

Business Development Manager

T: (08) 8300 1200

M: 0411 706 789

E: fleet@maughanthiem.com.au

Bryan Little

Corporate Account Manager

T: (08) 8300 1200

M: 0423 110 238

E: fleet@maughanthiem.com.au

Aaron Pignotti

Fleet Manager

T: (08) 8300 1200

M: 0412 663 837

E: fleet@maughanthiem.com.au

Sean Connors

SME Specialist

T: (08) 8300 1200

M: 0412 454 314

E: seanconnors@maughanthiem.com.au

Todd Parker

Corporate Account Manager

T: (08) 8300 1200

(08) 8300 1216

M: 0418 999 028

E: fleet@maughanthiem.com.au

Daniel Thomas

Chief Executive Officer

Maughan Thiem Group

T: (08) 8300 1200

M: 0408 800 280

E: danielt@maughanthiem.com.au



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FMO (FLEET MANAGEMENT ORGANIZATION)

We can arrange a meeting with FMO companies that we deal with on a regular basis.

Both companies have experience in the day to day management of vehicles and fleet operations.

If you would like us to arrange a meeting then please feel free to contact our Fleet Team today.

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SOLUTIONS FOR CORPORATE AND GOVERNMENT CLIENTS

FMO's such as these offer a full range of Fleet Management solutions. These Fleet Management services are tailored to meet the specific internal requirements of each client. This encompasses a range of Fleet Management products that includes Fleet Management systems that enable the efficient running of any fleet.

Fleet Management services include:

- Funding options including operating lease or finance lease
- Maintenance plans including tyre replacement
- Registration renewal
- Fuel cards
- Reporting
- Breakdown and accident assistance
- Comprehensive insurance
- Vehicle acquisition and disposal
- Kilometre management
- Fines management
- Driver training

In addition to providing superior fleet products and services, FMO's undertake a complete fleet review of every fleet. This enables recommendations to be provided on which of the range of services offered by FMO's are appropriate for your business.



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BRANDS AVAILABLE WITHIN THE MAUGHAN THIEM GROUP*



* All brochures available upon request.



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BRANDS AVAILABLE WITHIN THE MAUGHAN THIEM GROUP*



HONDA



* All brochures available upon request.



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HYBRID, PLUG-IN HYBRID & ELECTRIC VEHICLES

Hybrid, PHEV and Electric vehicles are fast becoming the new “normal” for fleet vehicles, as their ranges extend and they offer savings on running costs over conventional vehicles.

As a group, we can offer a wide selection of “greener” vehicles to our clients. With additional manufacturers gearing up to come online in the coming years. We are confident we can find a vehicle to suit today’s low emission fleet requirements.





SUSTAINABILITY

As a company we recognise the importance of operating in an ethical and sustainable way. From our water-frugal automated car wash bays to the 300 solar panels installed on the service department at Cheltenham, we are doing what we can to make our company more sustainable, and less reliant on traditional energy needs.

We are proudly compliant with all current EPA regulations that pertain to the operation of a vehicle dealership and service centre, and where ever possible utilise recycling services to dispose of unwanted cardboard, vehicle servicing waste (eg. batteries, fluids & tyres etc) and scrap metal.





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SERVICE

We have dedicated service departments at our Cheltenham, Hindmarsh, Mt Barker and Barossa Valley sites. Our Technicians are all highly trained, and at a minimum complete all manufacturer required training on a yearly basis. Our workshop are equipped with state of the art equipment that is required to work on modern petrol, diesel, LPG and Electric vehicles.

All of our service lounges have complimentary Wi-Fi available so downtime can be minimised. Alternatively, we can offer a complimentary loan car or pick-up and drop off service to help minimise any drop in your productivity (conditions apply).





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PARTS

The parts warehouse at our Cheltenham site also doubles as a distribution centre, supplying other dealerships with spare parts and accessories throughout South Australia and some regional Victorian areas.

Our sites at Mt Barker and the Barossa Valley also operate spare parts departments, offering the full range of spare parts and genuine accessories for your vehicle.





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PANEL SHOP

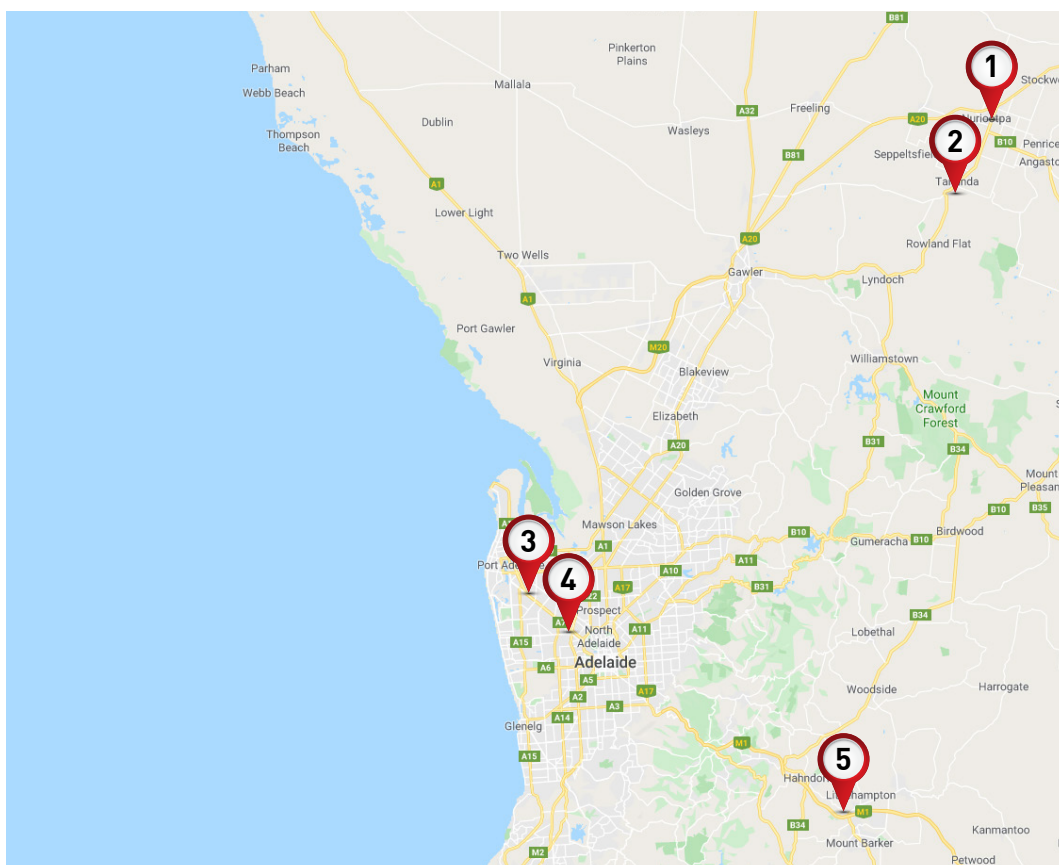
Located at our Cheltenham site, our RAA Approved panel shop can get your vehicle on the road not only quickly, but to full manufacturer's specifications.

We work closely with all of the major vehicle insurers, and our parts distribution centre and service departments at the same site mean your vehicle is off the road for the shortest amount of time possible, whilst having work of the highest possible quality being performed on it. We really do offer the "One-Stop Shop" solution for all of your fleet needs.





With multiple locations, we've got Adelaide covered.



1 Barossa Kia
8 Murray Street Nuriootpa SA 5355
www.barossakia.com.au

2 Barossa Volkswagen
30 Murray St, Tanunda SA 5352
Parts: 35 Murray St, Tanunda SA 5352
www.barossavolkswagen.com.au

Barossa Honda
30 Murray St, Tanunda SA 5352
www.barossahonda.com.au

Barossa Ford
30 Murray St, Tanunda SA 5352
www.barossaford.com.au

3 Maughan Thiem Ford Cheltenham
1013 Port Rd, Cheltenham SA 5014
www.mtford.com.au

Maughan Thiem Hyundai Cheltenham
999 Port Rd, Cheltenham SA 5014
www.mthyundai.com.au

Maughan Thiem Kia Cheltenham
983 Port Rd, Cheltenham SA 5014
www.maughanthiemkia.com.au

4 City Mazda
432 Port Rd, Hindmarsh SA 5007
www.city-mazda.com.au

5 Mount Barker Mitsubishi
36 Mount Barker Rd,
Mount Barker SA 5251
www.mountbarkermitsubishi.com.au

Maughan Thiem Ford Mount Barker
26 Mount Barker Rd, Totness SA 5250
www.mtfordmtbarker.com.au

Maughan Thiem Hyundai Mount Barker
26 Mount Barker Rd, Totness SA 5250
www.mtbhyundai.com.au

Mount Barker Kia
36 Mount Barker Rd,
Totness Mount Barker
5250 Mount Barker SA 5251
www.mountbarkerkia.com.au